

Roll No.

Total No. of Pages : 3

1(CCE.M)3

Psychology–II

(20)

Time : Three Hours]

[Maximum Marks : 300

INSTRUCTIONS

- (i) Answers must be written in English.
- (ii) The number of marks carried by each question is indicated at the end of the question.
- (iii) The answer to each question or part thereof should begin on a fresh page.
- (iv) Your answer should be precise and coherent.
- (v) The part/parts of the same question must be answered together and should not be interposed between answers to other questions.
- (vi) Candidates should attempt questions **1** and **5** which are compulsory and any **three** more out of the remaining questions selecting at least **one** from each Section.
- (vii) If you encounter any typographical error, please read it as it appears in the text-book.
- (viii) Candidates are in their own interest advised to go through the General Instructions on the back side of the title page of the Answer Script for strict adherence.
- (ix) No continuation sheets shall be provided to any candidate under any circumstances.

- (x) Candidates shall put a cross (x) on blank pages of Answer Script.
- (xi) No blank page be left in between answer to various questions.
- (xii) No programmable Calculator is allowed.
- (xiii) No stencil (with different markings) is allowed.

SECTION–A

1. (a) Explain the concept of individual differences. How would you assess the individual differences in the best way and why ?
30
- (b) What is participatory management ? Explain its advantages and disadvantages in the management of organizations. 30
2. Write short notes on any **three** :
 - (i) Concept of deprivation
 - (ii) Impact of television viewing on children
 - (iii) Prejudice and its development
 - (iv) Interpersonal relations : significance and analysis. 50
3. Discuss the problems of adolescents in school setup. Suggest a scheme to manage the problems of gifted and retarded school children. 50
4. Describe the symptoms, types and causes of psychotic disorders. 50

SECTION–B

5. Write short notes on any **three** :
 - (a) Client-centered therapy
 - (b) Problems of the aged
 - (c) Causes of the resistance to change
 - (d) Technological change and human behavior relationship.

30×3=90

6. Explain the concept of work motivation. Give an evaluative account of the process theories of work motivation. 50
7. Discuss the significance of psychotherapy in the treatment of psychological disorders. Bring out the strengths and weaknesses of behavior therapy as a form of psychological treatment. 50
8. State the nature and characteristics of achievement motivation. Describe the steps that one should take to promote entrepreneurship in today's context. 50